

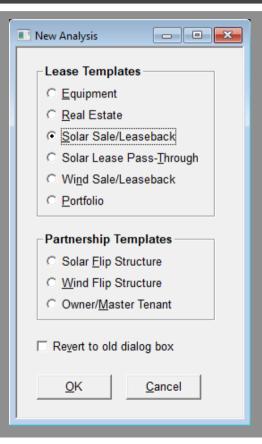
PSHIP in ABC

Warren & Selbert's Partnership Flip Model

What is ABC?



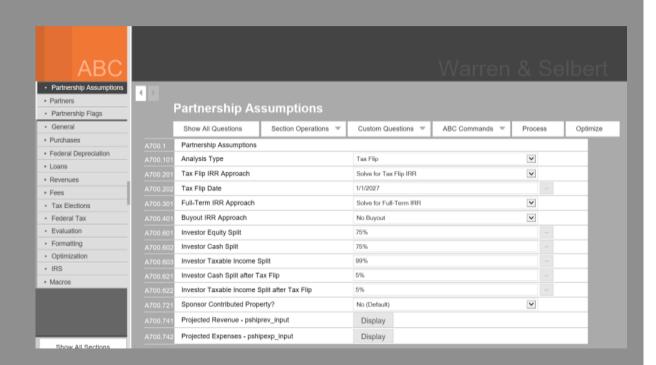
- Equipment finance modeling software
- Used for optimizing and pricing
 - Leases
 - Sale/Leasebacks
 - Partnership flips
- PSHIP
 - Partnership flip model built on ABC
 - Commonly used in renewable energy finance



PSHIP Uses



- Structure partnership flip transactions
- Validate Excel models
- HLBV reports
- Partnership portfolios
- Track partnerships over time

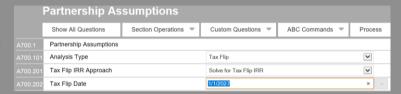


PSHIP Workflow



Input

assumptions



Run

to evaluate inputs



Output

reports to show results

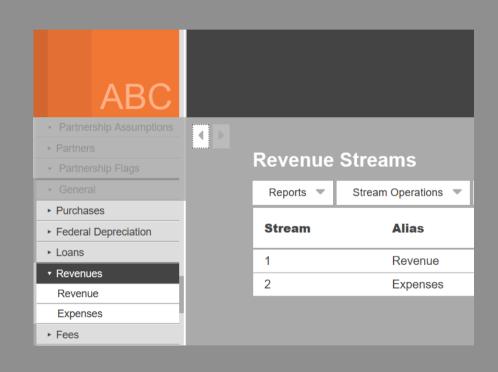
Reports		
© PSHIP/SUMMARY	Summary report	
C PSHIP/ALLOC	Allocations report	
© PSHIP/CASH	Cash Flow report	
© PSHIP/TAX	Taxable Income report	
PSHIP/CAPITAL	Capital Account report	
© PSHIP/BASIS	Outside Basis report	

Cash and Tax Sections



Input project flows

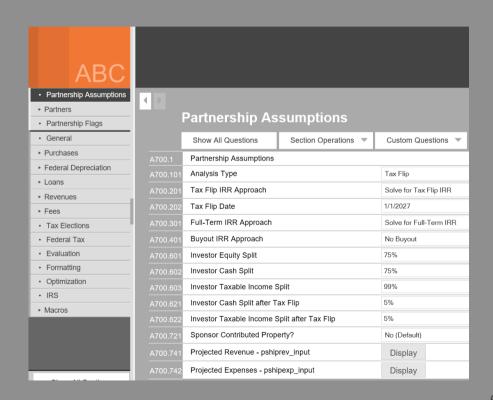
- Purchases
- Depreciation
- Loans
- Revenues
- Expenses
- Fees
- Paste amounts from Excel



Partnership Assumptions Section



- Input partnership information
 - Target IRR
 - Cash distribution splits
 - Tax allocation splits
 - Equity contribution splits
 - Project revenues and expenses

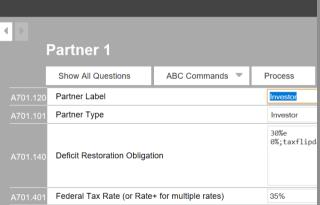


Partners Section



- Add and manage partners
- Set each partner's:
 - DRO
 - Federal and state tax assumptions
 - Back-leverage
 - Self-shelter

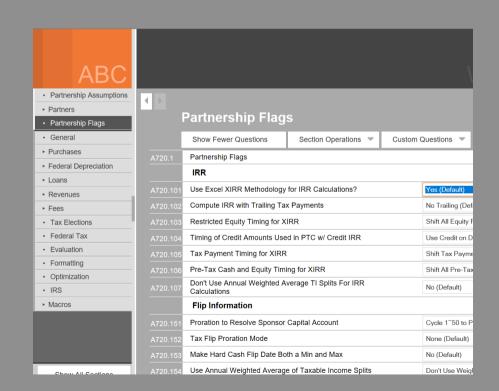




Partnership Flags Section



- Flags control details of partnership mechanics
- Commonly used flags:
 - Flip IRR Calculation
 - 734 Depreciation
 - HLBV Accounting
 - DRO Reallocation
- More than 100 flags available



Run

Target Solution



- Run PSHIP once inputs are set
- Target IRR while changing:
 - Flip Date
 - Equity Split
 - Cash Split
 - Taxable Income Split
- IRR Term
 - Flip IRR
 - Full-Term IRR
 - Buyout IRR

Solve for Tax Flip IRR (Default)

Solve for Tax Flip Date

Solve for Tax Flip IRR

Solve for Equity Split

Solve for Cash Split

Solve for Taxable Income Split

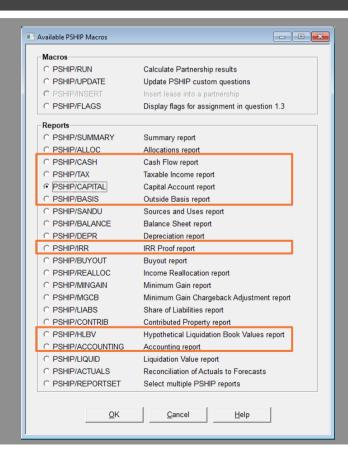
Solve for Total Investment Amount

Output

Reports



- Reports display PSHIP output
- Run reports for the **project** or **partners**
- View reports within ABC
- Save reports as an Excel file or PDF file
- Commonly used reports are highlighted to the right



Output

Report Samples



:	Investor Ca	pital Account									
	[1]	[2]	[3	3]	[4]	[5]	[6]	[7] =Accum[2:6]	[8]	[9] =[7:8]	
	Date Dec 30 2018 Dec 30 2019 Dec 30 2020	Capital Contributions 750,000.00 0.00 0.00	Cas Distribution -60,000.0 -66,750.0 -73,500.0	ns Redu 00 -148.5	ıction Capita	0.00 -8 0.00 -18	Illocated (/(Loss) Acc 9,100.00 1,170.00 4,548.00		Cumulative Share of Minimum Gain 0.00 0.00 0.00	Capital Account Balance Including Minimum Gain 452,400.00 204,480.00 66,432.00	
Investor O	utside Basis	5									_
		Investor Share	e of Partnership	p Flows							
[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9	[10]	[11]	=Accum[2:11]
Date Dec 30 2018 Dec 30 2019 Dec 30 2020	Capital Contributions 750,000.00 0.00 0.00	Cash Distributions -60,000.00 -66,750.00 -73,500.00	Basis Reduction -148,500.00 0.00 0.00	Change in Share of Total Liabilities 0.00 0.00 0.00	Allocated Income/(Loss) -89,100.00 -181,170.00 -64,548.00	704(c) Adjustments 0.00 0.00 0.00	743(b) Adjustments 0.00 0.00 0.00	Suspende Losse 0.0 0.0 0.0	Distributions 0.00 0.00 0.00	Write-Off 0.00 0.00	Partner Outside Basis 452,400.00 204,480.00 66,432.00
		Proof of In	vestor Re	eturn (Eff	ective ATC	XIRR: 12.1	457061%	6)			
		Proof of In	vestor Re		[4] Taxes	KIRR: 12.1	4 57061 % [6]] [8]		
		[1]	[2] Pre-Tax Cash	[3 Taxabl Incom	[4] Taxes Saved/(Paid) e Before e Credit	[5] Credit	[6] After-Tax Cash	[7 Return	Investment n Balance		
		[1]	[2]	Taxabl Incom -14,025.0 -14,025.0 -14,025.0	[4] Taxes Saved/(Paid) Before Credit 0 0.00 0 0.00	[5]	[6] After-Tax	Returi 0.00 6,624.11 7,402.11	Investment n Balance 0 750,000.00 6 756,624.16 6 764,026.32		
Investor Inco	me Staten	Date Jan 31 2018 Feb 28 2018 Mar 31 2018 Apr 30 2018	[2] Pre-Tax Cash -750,000.00 0.00 0.00	Taxabl Incom -14,025.0 -14,025.0	[4] Taxes Saved/(Paid) Before Credit 0 0.00 0 0.00	[5] Credit 0.00 0.00 0.00	[6] After-Tax Cash -750,000.00 0.00 0.00	Returi 0.00 6,624.11 7,402.11	Investment n Balance 0 750,000.00 6 756,624.16 6 764.026.32		
Investor Incom	me Staten	Date Jan 31 2018 Feb 28 2018 Mar 31 2018 Apr 30 2018	[2] Pre-Tax Cash -750,000.00 0.00 0.00	Taxabl Incom -14,025.0 -14,025.0	[4] Taxes Saved/(Paid) Before Credit 0 0.00 0 0.00	[5] Credit 0.00 0.00 0.00	[6] After-Tax Cash -750,000.00 0.00 0.00	Returi 0.00 6,624.11 7,402.11	Investment n Balance 0 750,000.00 6 756,624.16 6 764.026.32		
Investor Inco	me Staten	Date Jan 31 2018 Feb 28 2018 Mar 31 2018 Apr 30 2018	Pre-Tax Cash -750,000.00 0.00 0.00 20,000.00	Taxabl Incom -14,025.0 -14,025.0	[4] Taxes Saved/(Paid) Before Credit 0 0.00 0 0.00	[5] Credit 0.00 0.00 0.00	After-Tax Cash -750,000.00 0.00 0.00 102,046.25	Returi 0.00 6,624.11 7,402.11	Investment n Balance 0 750,000.00 6 756,624.16 6 764.026.32	Ĺ	9] [10] =[6:9]
		Date Jan 31 2018 Feb 28 2018 Mar 31 2018 Apr 30 2018	Pre-Tax Cash -750,000.00 0.00 20,000.00	Taxabl Incom -14,025.0 -14,025.0 -14,025.0 12,375.0	Saved/(Paid) Saved/(Paid) Before Credit 0 0.00 0 0.00 0 7,796.25	Credit 0.00 0.00 0.00 74,250.00	[6] After-Tax Cash -750,000.00 0.00 102,046.25	Return 0.00 6,624.1 7,402.1 7,232.3	Investment Balance 0 750,000.00 6 756,624.16 6 764,026.32 2 669,212.40	[s Allocate Tax Cred 0.0	=[6:9] ed After-Tax lit Book Income

Advanced PSHIP Features



Multiple investors

Secondary market buy-ins

Track actual revenues, expenses and depreciation

Manage partnership portfolio

► Partners	
Investor	
Sponsor	
Co-Investor	

701.701	Buy-In Date
701.702	Buy-In Purchase
701.703	Buy-In Starting Capital Account

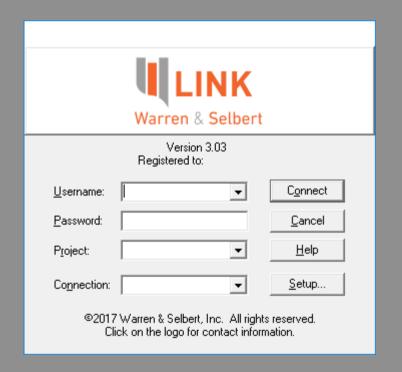
6.910	Actuals: Revenue Amounts
6.911	Actuals: Revenue Amounts Spread Mode
6.920	Actuals: Allocated Amounts
6.921	Actuals: Allocated Amounts Spread Mode
6.930	Actuals: Taxable Revenue

 ▼ Portfolios
Entire Portfolio
Wind
Solar

Technical Details and Support



- ABC runs on Warren & Selbert'sservers in Santa Barbara
- Connect using LINK software
- Secure connection
- Comprehensive, swift, unmetered support
- Experienced and knowledgeable staff





Thank You

For any questions or comments, please do not hesitate to contact us

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